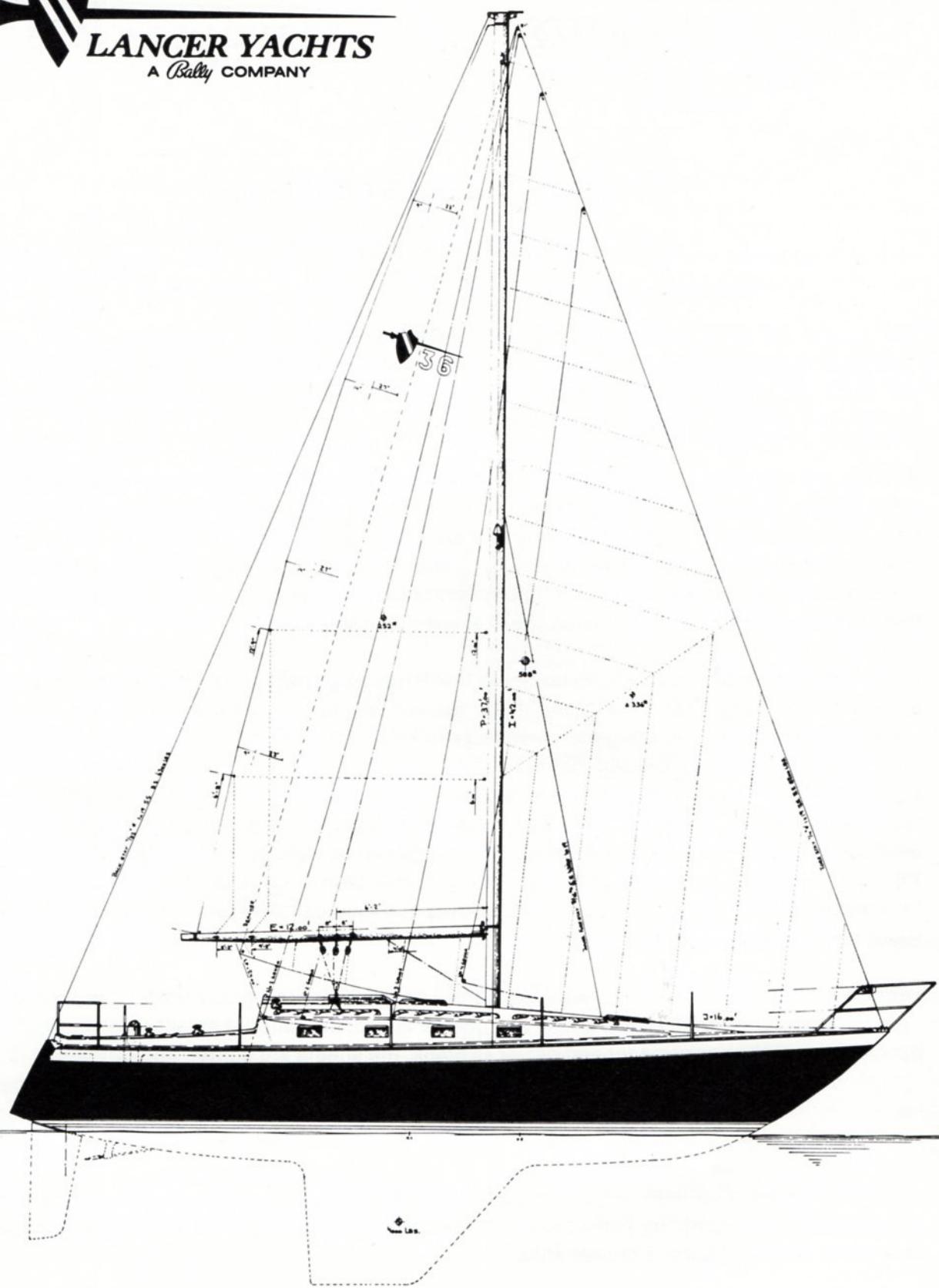


LANCER YACHTS
A *Bally* COMPANY



1984 LANCER 36 AMERICA'S CUP EDITION



LANCER 36 AMERICA'S CUP EDITION

I.O.R. RACER & OFFSHORE CRUISER

The Lancer 36 is a development of the highly successful Bill Lee-designed one tonner "Chutzpah," the only boat to have won the Transpacific Yacht Race first overall, twice in a row. Her sister ship, "Witchcraft," placed first overall in both the San Fancisco to Santa Barbara Race and the Los Angeles to Mazatlan Yacht Race.

Bill Lee, the country's most successful and foremost designer of ULDB ocean racing yachts (his yacht 'Merlin' still holds the Transpac elapsed time record), designed the hull of the Lancer 36 to have low wetted surface with a fine entry and excellent surfing characteristic. The hull is molded in one piece, utilizing the balsa core construction technique, which produces a structure of superior strength with the maximum rigidity for its weight. The standard masthead rig is essentially the same sail plan used to win the Transpacific Yacht Race.

The standard interior layout is quite unique in that it has a separate and private owner's stateroom aft, with a 6'9" long double berth and direct access to a large head area with a separate stall shower compartment. The navigation area has a full size (2' x 3') sit-down chart table and a double quarter berth. The galley has approximately 18 square feet of counter space, a 12 cubic foot ice box (refrigeration option), lots of lockers and drawers, a gimballed stove with oven and a double stainless steel sink. The main cabin area is unique, to say the least; it has 17 linear feet of plush upholstered lounge area for entertaining. The lounge can be used for either 2 large single berths, 7'6" long, or can be converted to 2 — 7'6" long double berths. Cane panel locker doors, a solid teak drop-leaf table, two 5' long book case alcoves and fine teak joiner work make for a roomy, inviting social area.

Perhaps the most important advantage of the Lancer 36 is its light weight. This just makes everything easier — for the same power and greater speed, the sails are smaller and thus easier to handle, the winches are smaller and easier to crank, the sheets are lighter, and everything is just simpler and less expensive. The boat is particularly responsive and easy to steer, and the family can comfortably take it out for an afternoon race or an extended cruise, without needing a highly talented racing crew.

All in all, the Lancer 36, with its generous beam and roomy, teak crafted, well thought out interior plan, coupled with sparkling performance capabilities should prove to be a delight to the racing enthusiast and the offshore cruiser alike.



**1984 LANCER 36
AMERICA'S CUP EDITION
STANDARD EQUIPMENT
\$59,995.00**

HULL

- Fiberglass, With Hand Laminated Woven Roving—Full Balsa Core Sandwich Construction
- Standard Colors—White Hull—Red, White and Blue Boot Top—Blue Sheer Stripes

KEEL

- 4000 Lbs. of Internal Ballast Bonded Securely in Place

RUDDER

- Schedule 80 S/S Rudder Shaft With Steel Backbone—Surrounded With High Density Foam-Fiberglass Covered

DECK

- One Piece Fiberglass—Plywood & Balsa Core Reinforced
- Molded Non Skid Surfaces
- Large Self-Draining Cockpit
- Sliding "Skylight Type" Main Hatch With Seahood
- Locking Forward Cabin "Skylight Type" Aluminum Frame Hatch
- Foredeck Self-Draining Anchor Locker

**STANDING & RUNNING RIGGING
(MASTHEAD RIG)**

- Aluminum Mast, Boom & Air Foil Spreaders
- S/S Chain Plates & Stem Fittings
- S/S 1 x 19 Wire With Wedged Fittings (Standing)
- Internal Upper and Lower Shroud Tangs (Gib Hooks)
- Internal Main & Jib Halyards Pre-Stretched Dacron With Spliced-On Fittings
- Special Stainless Steel Mast Step Fitting With Provision for Up to 14 Turning Blocks and/or Halyard Attachments
- Ball Bearing Main Sheet Traveler With Control Lines
- Split Back Stay
- A "Super Boom" With an Internal Outhaul and an Internal Reefing System for Two Sets of Reef Points
- Baked White Polyester Coating on Mast & Boom
- S/S Boom Vang Bails on Boom & Base of Mast

ELECTRICAL

- 12 Volt Die Hard Marine Battery With Fused Panel
- 17 Interior Lights
- International Navigation Lights
- Engine Room Lights

ENGINE

- 15 H.P/ Yanmar 3 Cylinder Diesel Engine

TANKAGE

- 40 Gallon Fresh Water Tank

INTERIOR

- Forward Cabin Area—Five Cane Door Lockers, Two Bookcases, Two Berths (That Convert to Doubles), Hanging Locker, Bureau With Drawers, Sail Storage Locker, Plush 5" Color Coordinated Cabin Cushions, Upholstered Back Rests With Storage Lockers Behind
- Separate Owner's Cabin With Drawers, Hanging Locker and Double Berth
- Navigation Station—Full Size Chart Table With Chart Storage Under & Double Quarter Berth

- All Teak Interior
- Beautifully Crafted Cane Panel Cabinet Doors for Superior Ventilation
- Teak Companionway Interior Handrails
- Upholstered Headliner
- Fully Enclosed Head Compartment With Teak Door, Vanity Sink & Sliding Locker
- Complete Galley With Deep Double S/S Sink, Foam Insulated Ice Box, Teak Dish Lockers, Drawers, Fresh Water Pump & Gimbaled Stove With Oven
- Electric Ice Box Drain Pump
- Teak Ceilings (Hull Covering) Forward Cabin, Owner's Cabin & Navigator's Quarter Berth
- Solid Teak Drop Leaf Table
- Mirror in Head Compartment
- Aromatic Cedar Lined Drawers in Galley, Forward & Owner's Cabins

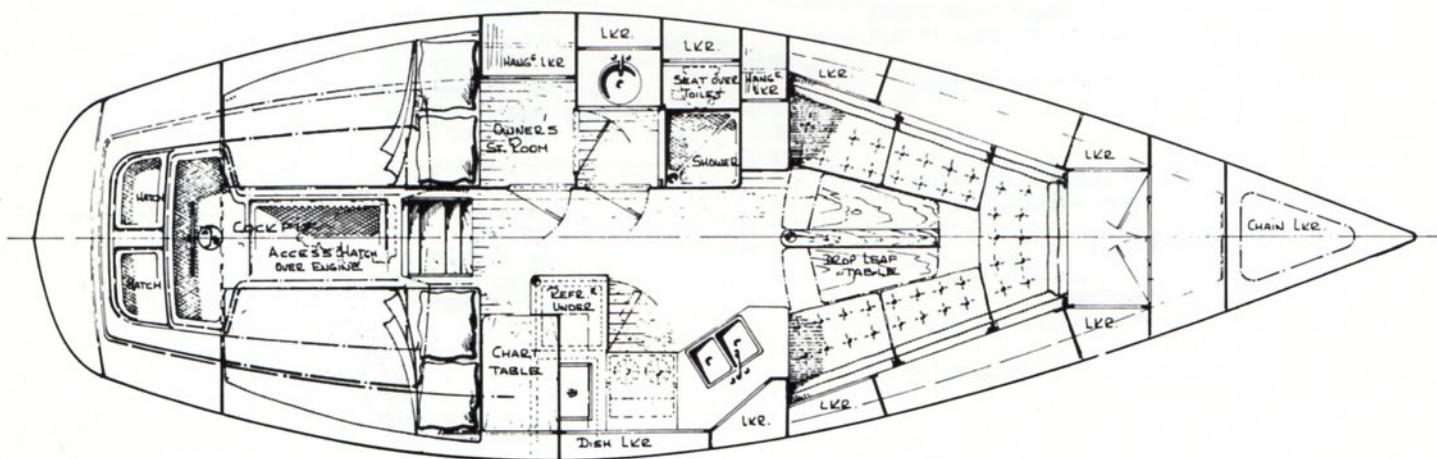
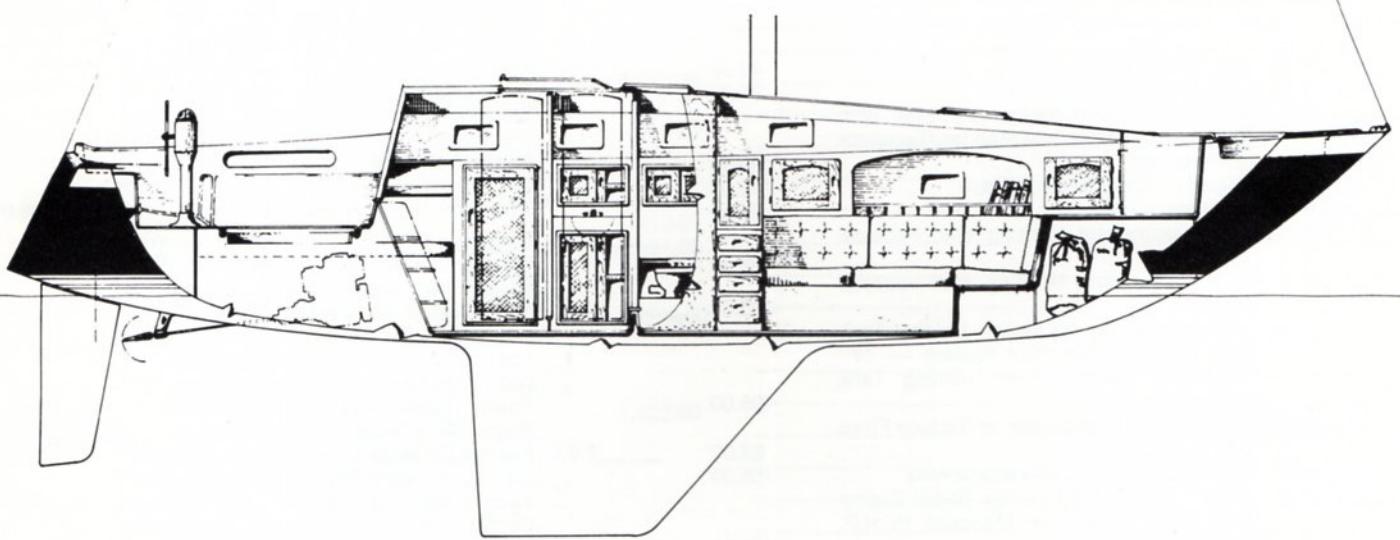
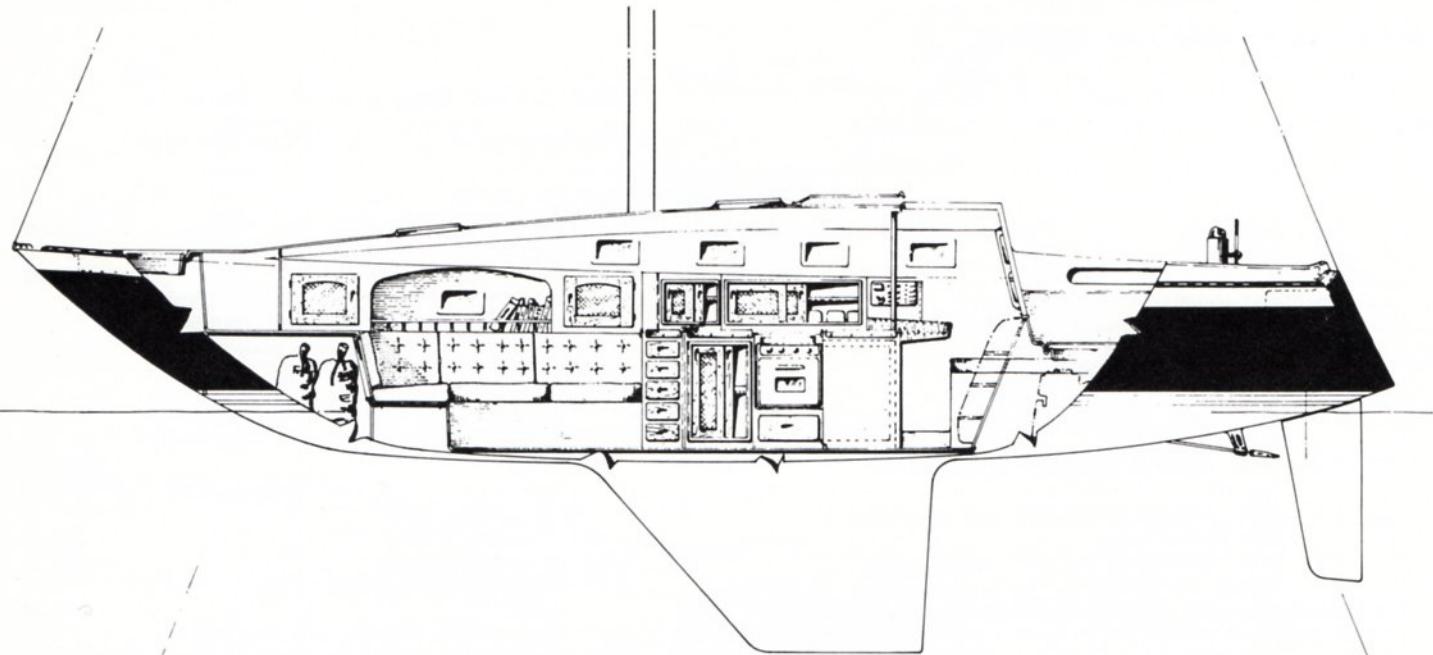
EXTERIOR

- Exterior Wood Trim & Handrails of Oiled Teak
- 2 Bow & 2 Stern Mooring Cleats
- Full Length Anodized Aluminum Toerail
- Inboard Genoa Track With Sunline Wide Sheave Blocks
- Pedestal Wheel Steering System With S/S Wheel, Danforth Corsair Compass & Engine Controls
- Tinted Translucent Forward & Main Hatch
- Hasp on Main Hatch for Padlock
- Double Bow Pulpit
- Double Stern Pulpit
- Double Lifelines & Stachions
- Four Opening Ports With Screens, Owner's Cabin, Navigation, Head & Galley Areas
- 2 Cockpit Storage Lockers With Sliding Covers (Approx. 5 Cubic Ft. of Storage Area Each)
- Flush Sliding Transparent Cover Over Cockpit Engine Instrument Panel

DIMENSIONS: Standard Interior With Bruce Farr Racing Package & Lightest Engine

Length Overall	36'2"
Length Waterline	29'0"*
Beam	11'9"
Draft-Standard Keel	6'2"**
Draft-Shoal Draft Keel	4'11"**
Displacement	10,500 Lbs.*
Ballast	4,000 Lbs.
Fuel Tank	30 Gal.
Bridge Clearance	47'0"
Designer	Bill Lee

**Above Dimensions Are Approximate
As they are Affected by Loading Conditions*



LANCER 36

**1984 LANCER 36 PRICE LIST & ORDER FORM
(AUGUST 1, 1983)**

L36 With All Standard Equipment \$59,995.00

HULL _____

DATE _____

Hull Color _____ Boot Top Colors _____
 Sheer Stripe Color _____ Deck Color _____ Non Skid Color _____
 Cushion Color _____ Carpet Color _____

OPTIONAL EQUIPMENT

<input type="checkbox"/> E-1	Shoal Draft Keel (4'11" Draft)	2,794.00	<input type="checkbox"/> E-42	Opening Hatch Amidship	376.00
<input type="checkbox"/> E-2	Colored Non Skid on Deck	363.00	<input type="checkbox"/> E-43	Manual Gusher Bilge Pump	321.00
<input type="checkbox"/> E-3	Bottom Paint (Anti-Fouling)	539.00	<input type="checkbox"/> E-44	Electric Bilge Pump	347.00
<input type="checkbox"/> E-4	Jib Halyard Winch (#8A Lewmar)	157.00	<input type="checkbox"/> E-45	Cold Shower and Pressure Water System (Pressure Water In Galley and Head Sinks Standard 110 Volt System & Shower Drain Pump	716.00
<input type="checkbox"/> E-5	Main Halyard Winch (#8A Lewmar)	157.00	<input type="checkbox"/> E-46	Shower System (Includes Hot & Cold Pressure Water in Galley and Head Sinks) Standard 110 Volt System & Shower Drain Pump	1,343.00
<input type="checkbox"/> E-6	Spinnaker Halyard Winch (#8A Lewmar—Two Speed)	157.00	<input type="checkbox"/> E-47	Shower Door To Replace Shower Curtain	216.00
<input type="checkbox"/> E-7	Main Sheet Winch (#8A Lewmar)	157.00	<input type="checkbox"/> E-48	Additional Water Tankage 20 Gallons (1 Tank)	136.00
<input type="checkbox"/> E-8	Main Sheet Winch (#16A Lewmar—Two Speed)	282.00	<input type="checkbox"/> E-49	40 Gallons (2 Tanks)	273.00
<input type="checkbox"/> E-9	Sheet Winches (2 #16A Lewmar—Two Speed)	563.00	<input type="checkbox"/> E-50	Kenyon KS-100 Speedometer (Installed) (5" Bezel)	545.00
<input type="checkbox"/> E-10	Sheet Winches (2 #30 AST Lewmar—Two Speed—Self-Tailing)	1010.00	<input type="checkbox"/> E-51	Kenyon KS/KL-400B Speedometer With Log (Installed) — 1/2" LCD Digital Readout Indicates Boat Speed From 0-19.99 Knots. An Electro-mechanical Log Records and Gives a Continuous Display of Distance Traveled. Front Mounted Controls are Provided for Speedometer Averaging and Log Reset. Flush-Mounted Bronze Thru-Hull and Removable Paddlewheel Transducer. Remote Panel Has Power Switch and Night Light Controls. 5" Round Black Bezel	743.00
<input type="checkbox"/> E-11	Sheet Winches (2 #42 AST Lewmar—Two Speed—Self-Tailing)	1,447.00	<input type="checkbox"/> E-52	Kenyon AW/WWS-400B Apparent Wind System (Installed) Dual Function Wind System Instrument Provides an Unbroken 360° Display of Apparent Wind Direction and 1/2" LCD Digital Readout of Wind Speed from 0-99 Knots. Supplied With Complete Masthead Unit. Remote Panel Has Power Switch and Lighting Control. 5" Round Black Bezel	1,238.00
(For Additional Lewmar Winches Available, See Lewmar Catalog At Your Lancer Dealer — Add \$30.00 Each to List Price for Installation)					
<input type="checkbox"/> E-12	Solid Winch Handle, 10"	42.00	<input type="checkbox"/> E-53	Kenyon DS-400B Depth Sounder (Installed) 3/4" LCD Digital Readout Indicates Depth From 0-300'. Alarm Set (1' - 50') and Gain Controls are Front-Mounted For Convenience. An Audible As Well As Visual Alarm are Standard. Switch for Either Depth From Keel or Surface is at Remote Panel, Which Also Has Power Switch and Light Controls. 5"Round Black Bezel	820.00
<input type="checkbox"/> E-13	Lock-In Winch Handle, 10"	77.00	For Additional Kenyon Instruments Available, See Kenyon Catalog At Your Lancer Dealer (Add \$140.00 Each to List Price for Installation)		
<input type="checkbox"/> E-14	5" Danforth Constellation Compass With S/S Binnacle to Replace Standard Compass on Pedestal	529.00	<input type="checkbox"/> E-54	Raytheon — Ray 53, 25 Watt VHF/FM Marine Radio Telephone — Solid State Circuitry, Fully Synthesized — All U.S. VHF/FM Marine Channels — 54 Channel Transmit and 61 Receive — LED Readout Shows Operating Channel — Four Weather Channels for Continuous Area Forecasts, Installed Complete With Mast Head Antenna (2 Year Warranty)	888.00
<input type="checkbox"/> E-15	Pedestal Wheel Steering Brake	176.00	<input type="checkbox"/> E-55	VHF Mast Head Antenna With Coaxial Cable Wired to Navigator's Station	266.00
<input type="checkbox"/> E-16	Emergency Tiller	83.00	<input type="checkbox"/> E-56	Windex Mast Head Wind Indicator	63.00
<input type="checkbox"/> E-17	2 Pod Instrument Housing With Pedestal Guard	409.00	<input type="checkbox"/> E-57	Stereo System — AM & FM — Four Speakers & Tape Deck 8 Track Cassette	623.00
<input type="checkbox"/> E-18	3 Pod Instrument Housing With Pedestal Guard	545.00	<input type="checkbox"/> E-58	Backstay Adjuster Kit for Split Backstay — Includes 2 Wire Sheave Blocks, S/S Triangular Ring & 4 Part Tackle With Cam Cleat & Snap Shackles	266.00
<input type="checkbox"/> E-19	Marine Head — 20 Gallon Holding Tank With Offshore Pump-Out System — "Y" Valve for Overboard or Holding Tank Discharge	495.00			
<input type="checkbox"/> E-20	Opening Port With Screen to Replace Fixed Port Each	64.00			
<input type="checkbox"/> E-21	Fixed Ports in Hull (2) Bookcase Area	155.00			
<input type="checkbox"/> E-22	22 H.P. Yanmar 3 Cylinder Diesel Engine (287 Lbs.) To Replace Standard 15 H.P. Yanmar Engine	389.00			
<input type="checkbox"/> E-23	30 H.P. Yanmar 3 Cylinder Diesel Engine (348 Lbs.) To Replace Standard 15 H.P. Yanmar Engine	768.00			
Fresh Water Cooling Kit Installed For Yanmar Diesel					
<input type="checkbox"/> E-24	15 H.P.	475.00			
<input type="checkbox"/> E-25	22 H.P.	490.00			
<input type="checkbox"/> E-26	30 H.P.	516.00			
<input type="checkbox"/> E-27	Folding Prop to Replace Standard Prop	451.00			
<input type="checkbox"/> E-28	Engine Room Super Soundproofing	266.00			
<input type="checkbox"/> E-29	Curtains	363.00			
<input type="checkbox"/> E-30	Carpeting (Complete)	479.00			
<input type="checkbox"/> E-31	Mainsail Cover With Lancer 36 Logo	226.00			
<input type="checkbox"/> E-32	Pedestal & Wheel Cover	105.00			
<input type="checkbox"/> E-33	Acralon Covers for Teak Cabin Top Handrails (6)	141.00			
<input type="checkbox"/> E-34	Acralon Cover For Teak Hatch and Hatch Boards	151.00			
<input type="checkbox"/> E-35	Cockpit Cushions	281.00			
<input type="checkbox"/> E-36	Norcold Refrigeration System—110 Volt & 12 Volt	887.00			
<input type="checkbox"/> E-37	110 Volt Electrical System—Includes 6 Duplex Outlets, 15 AMP Battery Charger, Marine Deck Connector & Circuit Breaker	567.00			
<input type="checkbox"/> E-38	50' Marine Shore Power Cord	114.00			
<input type="checkbox"/> E-39	Two Battery System With Perko Selector Switch	240.00			
<input type="checkbox"/> E-40	Salt Water Pump in Galley	176.00			
<input type="checkbox"/> E-41	Boom Vang (4 Part) With Cam Cleat	176.00			

P.V.C. Cowl Ventilators With Dorade Box Includes S/S Screen and Closing Mechanism (Installed) Each			
_____E-59 3"	130.00		
_____E-60 4"	157.00		
_____E-61 5"	246.00		
_____E62 Transom Safety Boarding Step With Split Stern Rail	444.00		
_____E-63 Flip Down S/S Boarding Ladder With Split Stern Rail	206.00		
_____E-64 Custom Mast Raising Package Includes Special Mast Base, Linked Rigging & Tackle & Backstay Adjuster Kit			
_____E-65 Combo Deck Light & Mast Light	1,011.00		
_____E-66 Teak & Holly Sole	134.00		
_____E-67 Propane Gimbaled Stove With Oven to Replace Alcohol Stove With Oven. Includes Solenoid Shut-Off Valve, 2 Aluminum Gas Bottles (1.5 Gal. Each) Located in Vented Fiberglass Deck Lockers	1,601.00		
_____E-68 Head Foil—2, Double Grooved Headstay System	614.00		
SAILS — MASTHEAD RIG	545.00		
_____E-69 Dacron Mainsail With Two Sets of Reef Points, Fiberglass Battens, Leach Line & Draft Stripe			
_____E-70 Dacron #4 Jib With Windowed Tell-Tails, Leach Line, Draft Stripe and Sail Bag	722.00		
_____E-71 #3 Genoa Sail, 7.25 Oz	650.00		
_____E-72 #2 Genoa Sail, 7.25 Oz	1,009.00		
_____E-73 #1 Genoa Sail, 6.0 Oz. (150%)	1,245.00		
_____E-74 Reacher Sail, 4.2 Oz. (150%)	1,090.00		
_____E-75 Drifter Sail, .75 Oz	771.00		
_____E-76 Tri-Radial Spinnaker Sail, .75 Oz	521.00		
_____E-77 2 Internal Halyards (Main & Jib) Led Back to Cockpit to 2 Double Line Stoppers	1,271.00		
_____E-78 4 Internal Halyards Led Back to Cockpit to 2 Triple Line Stoppers — Main, Jib, Spinnaker, (Halyard & Pole Lift Lines Included in Spinnaker Gear)	679.00		
_____E-79 Pole Lift & Spinnaker Halyard for Above	910.00		
_____E-80 Roller Furling System With 150% Genoa and Sail Cover (Includes #16 Self-Tailing Furling Winch)	177.00		
_____E-81 Poleless Cruising Spinnaker (Radial Head) With Blocks, Sheets and Spinnaker Halyard With Cleat, Includes Quick & Easy Setting & Dowsing Sleeve (Masthead Rig)	2599.00		
_____E-82 Spinnaker Gear Includes — Internal Spinnaker Halyard With Mast Cleat, Internal Pole Lift With Mast Cleat, Spinnaker Pole With Deck Chocks, Mast Track and Car, Schaefer Rotary Midstay Release Lever, Fore Guy and Cleat, After Guy and Cleat, Sheet and Cleat, 2 Rubber Shell Snatch Blocks	1,922.00		
_____E-83 Reaching Strut With Deck Chocks	1,267.00		
_____E-84 Wisker Pole (Forespar Telescoping Type 12' to 22') With Deck Chocks and Mast Pad Eye	226.00		
_____E-85 Shipping Cradle — Returnable (Made of Steel)	495.00		
_____E-86 Safety Package Includes 6 Life Jackets, 2 Fenders, 4 Dacron Dock Lines, 1 Anchor With Chain (20') & Line (150'), 2 Fire Extinguishers, 1 Throwaway Boat Cushion, 1 Signal Horn, 3 Hand Signal Flares, 1 Bell	851.00		
	396.00		
_____E-87 Factory Commissioning in Newport Beach, California Includes — Freight From Factory to Water, Charges for Launching & Stepping Mast, Rigging & Tuning Mast, Bending on Sails, Doing an Operational Check on All Equipment, Clean-Up & Delivery to Customer in Newport Beach, California			1,320.00

DEALER

(ADDRESS) (PHONE)

SELLING PRICE _____ FREIGHT _____

TOTAL SELLING PRICE _____ DEPOSIT _____

BALANCE DUE C.O.D. _____

DEALER SIGNATURE _____

RETAIL CUSTOMER

(ADDRESS) (PHONE)

SELLING PRICE _____ FREIGHT _____

TOTAL SELLING PRICE _____ DEPOSIT _____

BALANCE DUE C.O.D. _____

RETAIL CUSTOMER SIGNATURE _____