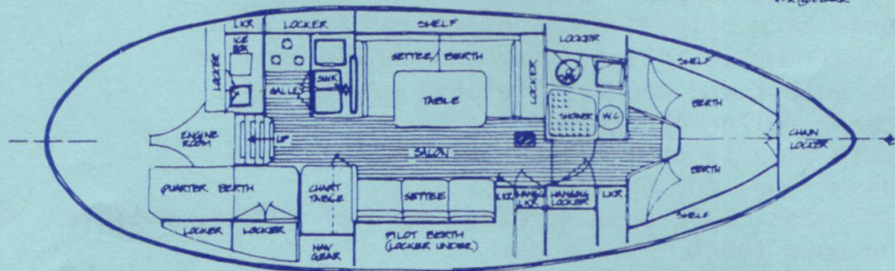


TAYANA 37'

KETCH OR CUTTER



Length Overall _____ 36'-8"
 Length at Water Line _____ 31'-0"
 Maximum Beam _____ 11'-6"
 Draft _____ 5'-8"

Displacement _____ 22,500lbs
 Ballast _____ 8,000lbs
 Sail Area-CUTTER _____ 861sq ft
 Sail Area-KETCH _____ 768sq ft

Distributed By:

Mariner Marine Industries

1340 West Seventh Street • Long Beach, Calif. 90813

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TAYANA 37' CUTTER OR KETCH, DESIGNED BY ROBERT PERRY

STANDARD EQUIPMENT LIST

1. One-piece molded fiberglass hull and deck, hand laminated of mat and woven roving to meet or exceed Lloyds' specifications
2. A Lam mainsail, dacron, 8 oz., two rows reefing points
3. A Lam Staysail, dacron, 7 oz.
4. A Lam jib, dacron, 7 oz.
5. Mainsail cover, staysail cover, jib bag
6. 7 oz. mizzen sail on ketch-rigged CT-37, with cover
7. 3 ea. single blocks w/becket
 - 2 " single blocks w/o becket
 - 2 " swivel blocks
 - 2 " snatch blocks
 - 2 " double blocks
- For all sheets
8. Two #22 Barlow jib sheet winches with handles
9. One #20 Barlow main sheet winch with handle
10. Three #15 Barlow halyard winches for main jib and stay
11. 100-gallon black iron fuel tank under forward berth
12. 100-gallon s/s water tank on keel
13. Hot and cold pressure water system w/12-volt electric pump
14. 110-volt shore-power system with outlets throughout the yacht
15. 110-volt hot water heater
16. Large hand bilge and one electric bilge pump
17. Manual marine toilet, sink and shower enclosed
18. S/s pulpit and double lifelines w/gates p/s
19. Anchor roller chocks p/s
20. Hawse pipe to chain locker
21. Hawsers p/s for springlines
22. Main mast, main boom spreader made of spruce, stainless tang and boom track
23. Club jib boom w/fittings
24. Standing rigging w/stainless pre-formed wire and turn buckles
25. Emergency tiller steering
26. Worm gear steering
27. All teak interior and cabin sole
28. Teak cockpit grate
29. Teak hatches
30. 4" cushions w/vinyl covers
31. Navigation light to international rule
32. One 120A 12-volt battery switch and fused circuit
33. Perkins 4:108 engine or equivalent



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Tayana 37' Optional Equipment

(These options are from Taiwan only!)

RETAIL

1. Engine:	(a) Volvo MD-21A 75 h.p.	\$6,370.00
	(b) Volvo MD-17C 35 h.p.	4,680.00
	(c) Pisces 40 40 h.p.	4,550.00
	(d) Fresh-water cooling system (for Volvo MD-17C)	450.00
2. Teak deck		1,350.00
3. Teak bulwark		900.00
4. Teak deck overlay on cabin top		1,275.00
5. Teak overlay on cabin sides		750.00
6. Teak overlay on cockpit well sides		195.00
7. Teak boarding ladder		150.00
8. Extra hatch over galley		165.00
9. Boom gallows		180.00
10. Coachroof skylight & hatch covers		180.00
11. Carved teak name board		105.00
12. Laminated ceiling beams in lieu of batten beams		450.00
13. Solid teak gimballed table		225.00
14. Teak drop-leaf dinette table		225.00
15. Teak running light screens		105.00
16. Teak tool box		120.00
17. Hull insulation		180.00
18. Boom-kin (stern)		375.00
19. Teak sheeting on entire cabin ceiling		1,125.00
20. Teak sheeting on side of cabin		750.00
21. Extra butane storage box (one)		75.00
22. Teak strips on hull		180.00
23. Holding chart table		225.00
24. Step tool box		120.00
25. Screens for all opening ports and skylight		225.00
26. Holding tank (F.R.P.)		300.00
27. Varnished inside finished		345.00
28. Four (4) extra coats of varnish on spar	Cutter	180.00
	Ketch	255.00
29. Pilot berth round coaming		225.00
30. Make aft cabin (custom interior)		750.00
31. Cockpit with round coaming		450.00
32. Pedestal steering		225.00
33. Water-tight cover over sliding hatch		225.00
34. S/S pedestal guard		150.00
35. S/S steering wheel rim		45.00
36. Cloth cushion covers in lieu of vinyl		330.00
37. 6" foam on all cushion seats & mattresses in lieu of standard 4" foam (vinyl cover)		225.00

Tayana 37' Optional Equipment (con't.)

(These options are from Taiwan only!)

	RETAIL
38. Cockpit cushions, 4" thick, vinyl cover	\$ 225.00
39. Jib furling gear	450.00
40. Roller reefing gear on main boom	375.00
41. Running rigging	540.00
42. Insulated spring-stay or back-stay	75.00
43. Pin rails (p & s)	45.00
44. Sails - cutter: 130% Genoa (5.4 oz. Lee)	570.00
135% Genoa (5.4 oz. Lee)	795.00
Storm trysail (10.9 oz.)	240.00
Storm jib (10.9 oz.)	210.00
150% Genoa (6 oz. Alan)	780.00
45. Cutter - S.E. - Cheon Lee sails in lieu of A Lam	390.00
46. Extra battery w/ F.R.P. box (120 A)	195.00
47. Extra battery w/ F.R.P. tax (80 A)	150.00
48. Extra inside steering controls (pilot house model)	720.00
49. Extra inside engine instruments (pilot house model)	150.00
50. Blower for engine ventilation	120.00
51. Mushroom vent over galley	112.50
52. Custom drawers	45.00
53. Hardwood counters in lieu of formica	150.00
54. Extra s/s water tank, 50-gallon	450.00
55. Extra black iron fuel tank, 50-gallon	200.00
56. F.R.P. sump tank for shower, w/12V pump	225.00
57. Plumbing for hand-operated fresh & salt water pump at galley and salt water pump in head	270.00
58. Manual two-speed anchor windlass	495.00
59. S/S-lined chain locker	300.00
60. Teak ceiling over "V" bunk (p & s) and over quarter berth .	375.00
61. Oval archway forward of galley	150.00
62. Winches: Barlow #24 with handle	390.00
Barlow #26 with handle	525.00
63. Teak hanging galley cabinet.....	150.00

The dealer is not responsible for substitutions or changes.

All prices subject to change without notice.

The above options cannot be purchased at these prices after the boat is in the United States.

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Tayana 37' Price List

Sailaway I

- | | |
|--|-------------|
| #1. Tayana 37' cutter with a 50 h.p. Perkins 4:108 | \$54,650.00 |
| American rigging and turnbuckles | |
| Custom upholstery | |
| Hand-rubbed interior oil or varnish | |
| Exterior teak hand-rubbed oil or varnish | |
| 100% warranty for 90 days on all equipment and workmanship,
plus manufacturer's warranties where applicable | |
| Equipment per standard specification sheet | |

- | | |
|--------------------------------------|-------------|
| #2. Tayana 37' ketch - same as above | \$56,857.00 |
|--------------------------------------|-------------|

Sailaway II

- | | |
|---|-------------|
| #1. Tayana 37' cutter including standard commissioning
and manufacturer's warranties | \$51,450.00 |
| #2. Tayana 37' ketch - same as above | \$53,587.00 |

October 1, 1977

Tayana 37'

Special #1

Tayana 37' cutter FOB West Coast Dock	\$47,918.00
Tayana 37' ketch FOB West Coast Dock	\$49,795.00

(No commissioning, but includes manufacturer's warranties.)

Special #2

Tayana 37' cutter FOB Taiwan	\$39,338.00
Tayana 37' ketch FOB Taiwan	\$41,028.00

(No commissioning, but includes manufacturer's warranties.)

All Tayana 37's are complete with standard equipment per specification sheets.

Prices subject to change without notice. Dealer is not responsible for change of equipment or modification of design, deletions or otherwise, or circumstances beyond control of the dealer due to the control of the builder, cost factors or availability of parts and materials, etc.

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